



## SCALABITOLEO, LDA

CIF: 507989678

Rua D.Alfonso Henriques, 72 A (7370-191 ) Nsa.Sra. Dos Degolados - Portugal

Ref; 011/006/2014/SCOD2305-82/01

Date issued: November 06, 2014

Company, SCALABITOLEO U. LDA

To; END BUYER / BUYER MANDATE

Attention: Purchase Department / General Manager

## “ S C O ” SOFT CORPORATE OFFER

Dear Sir,

We, SCALABITOLEO LDA. Company, with full legal corporate authority and under penalty and perjury, hereby confirm our interest and that we are ready, willing and able to sell the products as described below and enter into sales and purchase Agreement with the buyer.

The name of the goods: **Diesel Fuel EVRO**

Specification: **Diesel D2 – GOST 305-82 (Annex A)**

Origin: **Russia Federation**

Quantity of the goods: **3.600.000 Mt year**

Delivery in a month: **300.000 Mt per month x12 times,**  
(with possible rollover up to 60 month).

Port: **Port / Tank MERSIN (TURKEY)**

The price: **FOB -22/-20\$ Dto. s/ Platts Rotterdam**

Destination: **Europe – FOB BASIS INCOTERMS 2010**

Terms of payment: **All payment by clear, clean money of non-criminal origin to the Seller is to be made in the form of a SWIFT wire transfer MT 103 within 3 (three) banking days after inspection by SGS or similar, CCIC certificates of Quantity and Quality to the Seller's Designated Bank, and shall be duly payable in good cleared funds in us Dollars.**

Inspection: **SGS, CCIC certificates of Quantity and Quality and all shipping documents listing in the Contract would be issued in the port of loading.**

Special condit.of the transaction: **According to the contract**

**Procedure of the transaction SCBL = (Procedure Refinery NOT NEGOTIABLE):**

1. END-SELLER sends SOFT-OFFER
2. END-BUYER interested in SOFT-OFFER (SCO) send the END SELLER (Scalabitoleo Lta) A statement of interest in corporate document (CI) that identifies the END-BUYER (indicating reference number of the offer, price accepted and requested quantity) to the END-SELLER confirm and ratify the acceptance of the same and send to CORPORATE EMAIL END-BUYER the SWIFT and all data of our banking platform designated for that operation. this guarantee reliability of supply and protect the banking and financial information of END-BUYER and the END-SELLER, because from this point on, the rest of economic releases and financial will be via SWIFT among banks of END-BUYER and END-SELLER.(\*)
3. END-BUYER sends bancarized ICPO to END-SELLER (Annex B) **(via SWIFT Bank to Bank)**
4. END-BUYER sends Bank Letter Confirmation of Funds signed by two bank officers (Annex C) **(via SWIFT Bank to Bank)**
5. END-BUYER sign NCND and IMFPA if there are intermediaries
6. END SELLER sends DRAFT CONTRACT and sends to END-BUYER.
7. END-BUYER makes his amendments signs and sends back to END-SELLER.
8. If END-SELLER agrees with the amendments of the END-BUYER, END-SELLER makes HARD COPIES of the CONTRACT.
9. END-SELLER and END-BUYER lodge the contract to their RESPECTIVES BANKS.
10. Buyer bank request from seller bank confirmation of POP availability and authorization for DIP TEST or Tank inspection and readiness of issuing PB.
11. END-BUYER opens RDLC for 1 month value.
12. End-SELLER sends POP to the END BUYER BANK to BANK.
13. Shipment commences as per contract.

**The present document is valid 15 working days from the issuing date.**

Yours faithfully

**SCALABITOLEO LDA / DIV. PETROLEUM PRODUCTS**

*PORTUGAL –*

**Annex A - GAS OIL D-2 L-0.2/62, GOST 305-82**

COMPONENT	UNIT	MIN	MAX
ASTM Colour			2.0
Density at 20 deg.C	Kg / M3		860
Cetane index		45	
Mercaptan sulphur, %, max			0.01
Kinetic viscosity at 20 C°, mm2/c	CST	3	6
Pour point, C° max. minu	°C		-10.0
Cloud point	°C		-5.0
Flash point (closed cup), C° min	°C	57	62
Total Sulphur	% wt	0.02	0.05
Hydrogen sulphide			Abs.
Copper corrosion	3hrs@50° C	Typical	1 A
Water soluble acids and alkaloids			Abs.
Actual gum content, mg/100cm3, max			40
Acidity, mg/1000 cm3 of gas oil, max			5
Lodine number	g/100g		6
Ash	% wt		0.01
CCR-Cokability of 10% residues	% wt		0.20
Filtration coefficient, max.			3
Sediments			Abs.
Water			Abs.
Filtration breaking point, C°,			Minus 5

<b>Distillation range:</b>			
50% Recovered volume	°C		280
90% Recovered volume	°C		360
Bacteria MBC	Fibre / it		500
Bacteria CFU	Fibre / it		1000

Summer from March to October	PP – 5.0 °C	CP – 0.0 °C
Winter from November to February	PP – 10.0 °C	CP – 5.0 °C

*PORTUGAL –*

**Annex B**

\_\_\_\_\_, \_\_\_\_\_, 2014  
Ref. Number \_\_\_\_\_

**“Scalabitoleo U. Lda.”**

**Irrevocable Confirmed Purchase Order (ICPO)**

We, the undersigned, Company \_\_\_\_\_, represented by CEO President Mr. \_\_\_\_\_ acting on the basis of the Charter, with full corporate and legal responsibility as the Buyer, with legal authorities, on its own behalf, we submit the present Purchase Order and confirm readiness to purchase the following commodity:

- Name of goods.....: **Diesel Fuel EVRO**
- Origin of goods.....: **AS SELLER OPTION**
- Specification of goods.....: **Diesel D2 – GOST 305-82 (Annex A)**
- Quantity of goods.....: **3.600.000 MT year**
- Monthly deliveries.....: **300.000 Tm per month (FOB Mersin - Turkey)**
- Price.....: **-20\$/22\$ Dto. s/ Platts Rotterdam (Less)**
- Terms of transportation.....: according to the contract
- Point of destination.....: according to the contract
- Terms of payment.....: according to the contract

**Information about the Buyer:**

- Name of the Buyer.....:
- Address of the Buyer.....:
- Responsible person.....:
- Office Phone.....:
- Office Fax.....:
- E-mail.....:
- Name of the Buyer.....:
- Responsible person.....:
- Mobile, Office Phone.....: E-mail.....:

**Information about the Buyer’s Bank:**

- Bank Name.....:
- Bank Address.....:
- Account Number.....:
- Account Name.....:
- IBAN.....:
- SWIFT.....:
- Name of Bank Officer.....:
- Telephone.....:
- Fax.....:
- E-mail.....:

**Annex B**

We also authorize the Seller's Bank to make inquiry of our solvency concerning the given transaction (Soft Probe), thus we authorize our Bank during the period within \_\_\_ /\_\_\_ /2014 to \_\_\_ /\_\_\_ /2014 it agrees a code N° ICPO \_\_\_ Name of Bank Officer: Mr. \_\_\_ ( Bank \_\_\_ )

BANK

\_\_\_\_\_ bank stamp

Fdo. \_

General Director/President of the company \_

Fdo. \_

We authorize our Bank to provide the Seller with respective information (Soft Probe) concerning this deal. We also permit the Seller's Bank to forward official inquiry to our Bank about our solvency concerning the present deal.

This document is a legal basis for transfer of the accepted names, figures and volumes to the Draft Contract by the Seller.

The present document is executed and issued in one copy and is effective only in Original. All the documents previously issued are ineffective.

The responsibility for correctness of ICPO translation bears by the Company

\_\_\_\_\_  
Yours Sincerely,

General Director/President of the company \_

Fdo. \_

**Annex C**

**BANK**

**“Scalabitoleo U. Lda.”**

According to our Client’s requirement \_ we, confirm that this company is  
a serious Client with good reputation since \_ .

We hereby have confirmed that the Client \_ has bank account in our bank.

Based on our Client’s request, we, Bank \_ with full responsibility, hereby  
confirm that, our Client can handle the quantity of the goods delivered by **“Scalabitoleo U. Lda.”**  
as specified in ICPO No. \_ date \_ , , 2014.

We confirm that our above mentioned Client has the necessary funds in our bank to conduct the  
mentioned transaction in the specified terms.

Our Client gives **“Scalabitoleo U. Lda.”** the permission to check the standard bank reference.

Two Bank officers:

Name: Mr. \_ Signature \_ Date \_ , \_ , 2014

Name: Mr. \_ Signature \_ Date \_ , \_ , 2014

**BANK SEAL**